

Valencia Tiger Regiment Holiday Greenery Sale

Sale Dates: September 24, 2011- October 23, 2011

We are offering the following items for Student Delivery:

- 22" Noble Fir Wreath
- 22" Mixed Evergreen Wreath
- 10 Foot Cedar Garland

Price: \$25.00 (no tax)

**We are also offering the following Direct Delivery (shipped directly to your home):*

- Gift Centerpiece - \$40
- 22" Mixed Evergreen Gift Wreath - \$40
- Evergreen Gift Set - \$75
(1 wreath and 2 Garlands)
- Cone Gift Basket - \$35
- 28" Mixed Evergreen Gift Wreath - \$50
- Western Cedar Gift Garland - \$60
(2 Garlands)

Payment is due at time of sale. Estimated average profit is \$10.00 per item that goes directly into your pledge account. All checks made payable to: Valencia Instrumental Parents.

Delivery Between: 11/28/11 and 12/05/11

Direct Delivery Gift Items are delivered the first two weeks after Thanksgiving.

**DON'T WAIT TILL THE LAST WEEK TO SELL
START NOW!!
FAMILY FRIENDS, RELATIVES, NEIGHBORS!**

Orders Due Monday 10/24/11

General Information

Four (4) week Selling Period.

Receive payment at time of sale. Checks made out to “Valencia Instrumental Parents”.

Products will be **delivered** fresh between **11/28/11 and 12/05/11**

Each Student delivers greenery to their own customers.

Direct Delivery Gift Items are delivered the first two weeks after Thanksgiving.

Orders Due Monday 10/24/11

SELLING TIPS:

- When selling emphasize fresh products, delivery to their home, low prices, early December delivery, etc.
- Show people the product brochure so they can see what they are getting.
- Practice your sales technique with your mom or dad before starting, review the sales form, etc.

Start selling immediately! The best time to sell is on Saturdays and Sundays between 2:00 p.m. and 5:00 p.m.

REMEMBER: THE PROFIT GOES INTO YOUR OWN INDIVIDUAL PLEDGE ACCOUNT!!!

SELL, SELL, SELL!!!